

# LOCAL MARKET UPDATE

## September 2025

## Salem County, NJ

	SEP 2025	SEP 2024	Change	AUG 2025	Change	YTD 2025	YTD 2024	Change
Closed Sales	73	70	4.3%	67	9.0%	581	569	2.1%
DOM	23	20	15.0%	23	0.0%	23	21	9.5%
Median Sales Price	270,000	260,000	3.8%	290,000	-6.9%	268,000	250,000	7.2%
Closed Over List Price	38.4%	44.3%	-13.4%	41.8%	-8.2%	37.9%	37.4%	1.2%
Closed At List Price	30.1%	24.3%	24.1%	23.9%	26.2%	23.9%	24.4%	-2.1%
New Listings	91	91	0.0%	109	-16.5%	809	960	-15.7%
Active for Sale (avg)	233	214	9.0%	239	-2.5%	207	191	0.1
Pending Sales (avg)	91	82	10.7%	84	8.9%	87	86	0.0

