

# LOCAL MARKET UPDATE

## November 2025

## Salem County, NJ

	NOV 2025	NOV 2024	Change	OCT 2025	Change	YTD 2025	YTD 2024	Change
Closed Sales	62	61	1.6%	73	-15.1%	720	673	7.0%
DOM	31	25	24.0%	36	-13.9%	25	22	13.6%
Median Sales Price	300,000	279,000	7.5%	260,000	15.4%	270,000	252,000	7.1%
Closed Over List Price	40.3%	24.6%	64.0%	41.1%	-1.9%	38.3%	35.4%	8.4%
Closed At List Price	17.7%	32.8%	-45.9%	16.4%	7.9%	22.6%	26.3%	-13.9%
New Listings	62	73	-15.1%	85	-27.1%	956	1,129	-15.3%
Active for Sale (avg)	252	221	14.2%	246	2.5%	215	198	8.4%
Pending Sales (avg)	85	94	-10.0%	88	-3.6%	87	86	0.4%

