

LOCAL MARKET UPDATE

March 2026

Salem County, NJ

	MAR 2026	MAR 2025	Change	FEB 2026	Change	YTD 2026	YTD 2025	Change
Closed Sales	54	67	-19.4%	37	45.9%	148	177	-16.4%
DOM	62	37	67.6%	41	51.2%	42	38	10.5%
Median Sales Price	279,900	265,000	5.6%	213,000	31.4%	265,000	260,000	1.9%
Closed Over List Price	22.2%	34.3%	-35.3%	32.4%	-31.5%	26.4%	28.2%	-6.7%
Closed At List Price	22.2%	29.9%	-25.6%	16.2%	37.0%	25.7%	26.6%	-3.3%
New Listings	87	114	-23.7%	67	29.9%	230	282	-18.4%
Active for Sale (avg)	189	181	4.1%	180	5.1%	186	179	4.0%
Pending Sales (avg)	77	88	-12.3%	83	-6.9%	78	76	1.9%

